



The 27th INTERNATIONAL  
ELECTRIC VEHICLE  
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# Experiences of EV Users in the French-German context

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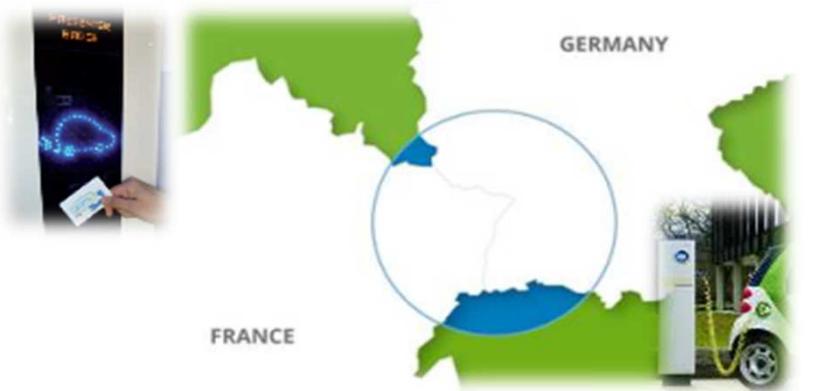


# Agenda

- Cross-border Mobility for EVs (CROME)
- Fleet test sample description
- Hypotheses
- Methods
- Results
- Conclusion

## Cross-border Mobility for EVs

- So far: No interoperability of charging infrastructure:
  - Hardware interoperability not fulfilled
  - Software (service) interoperability not fulfilled
    - Authentication
    - Roaming
    - Billing
- This makes cross-border activity with EV complicated.



## EV models used

- Online survey of experienced EV users (French and German)
- N=161 respondents using 63 EV
- Data collection period: September 2012 – May 2013

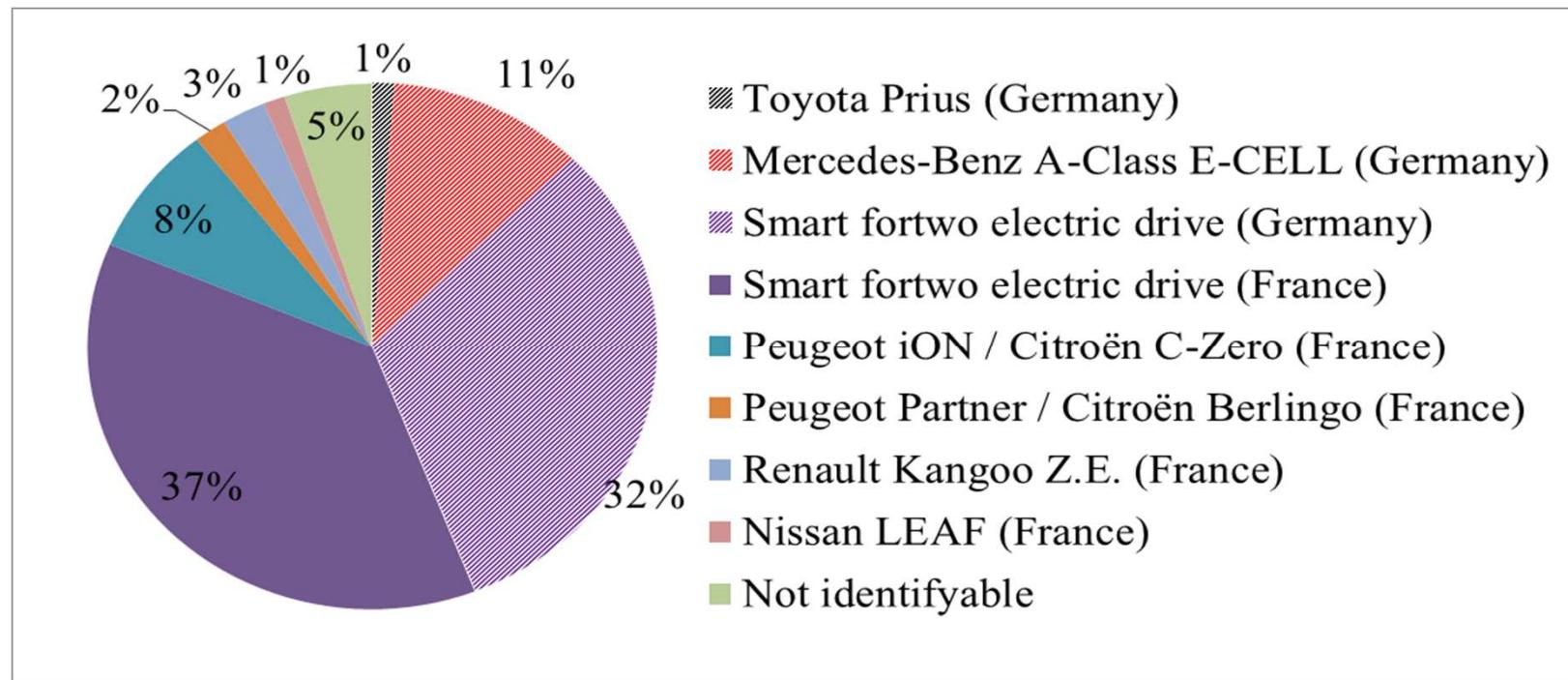


Figure 1: EV models the respondents have been using and their corresponding allocations

- Similar distribution of EV users using Smart ED and other EV.

## EV users by country and sector

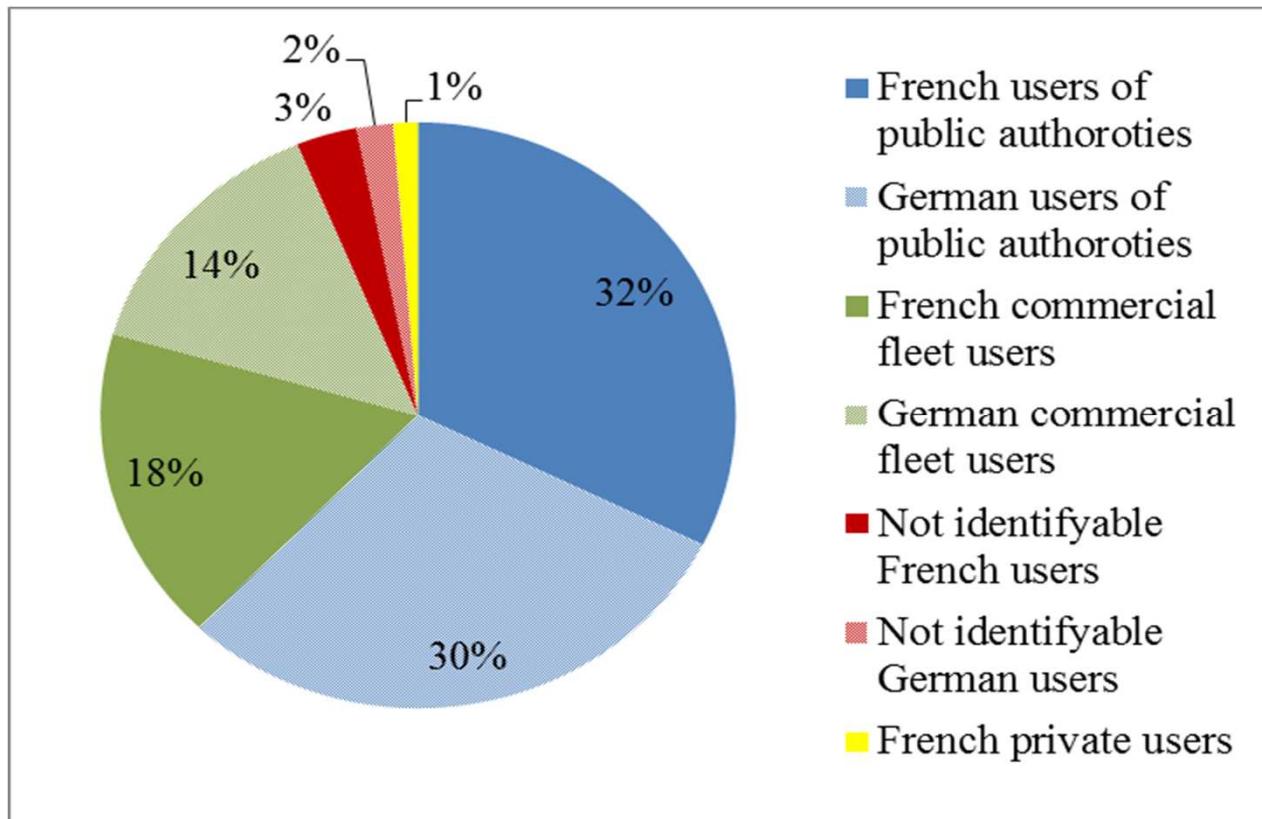


Figure 2: EV users by country and sector

- Similar sector- and country specific distribution of EV users participating in the survey.

## Level of education

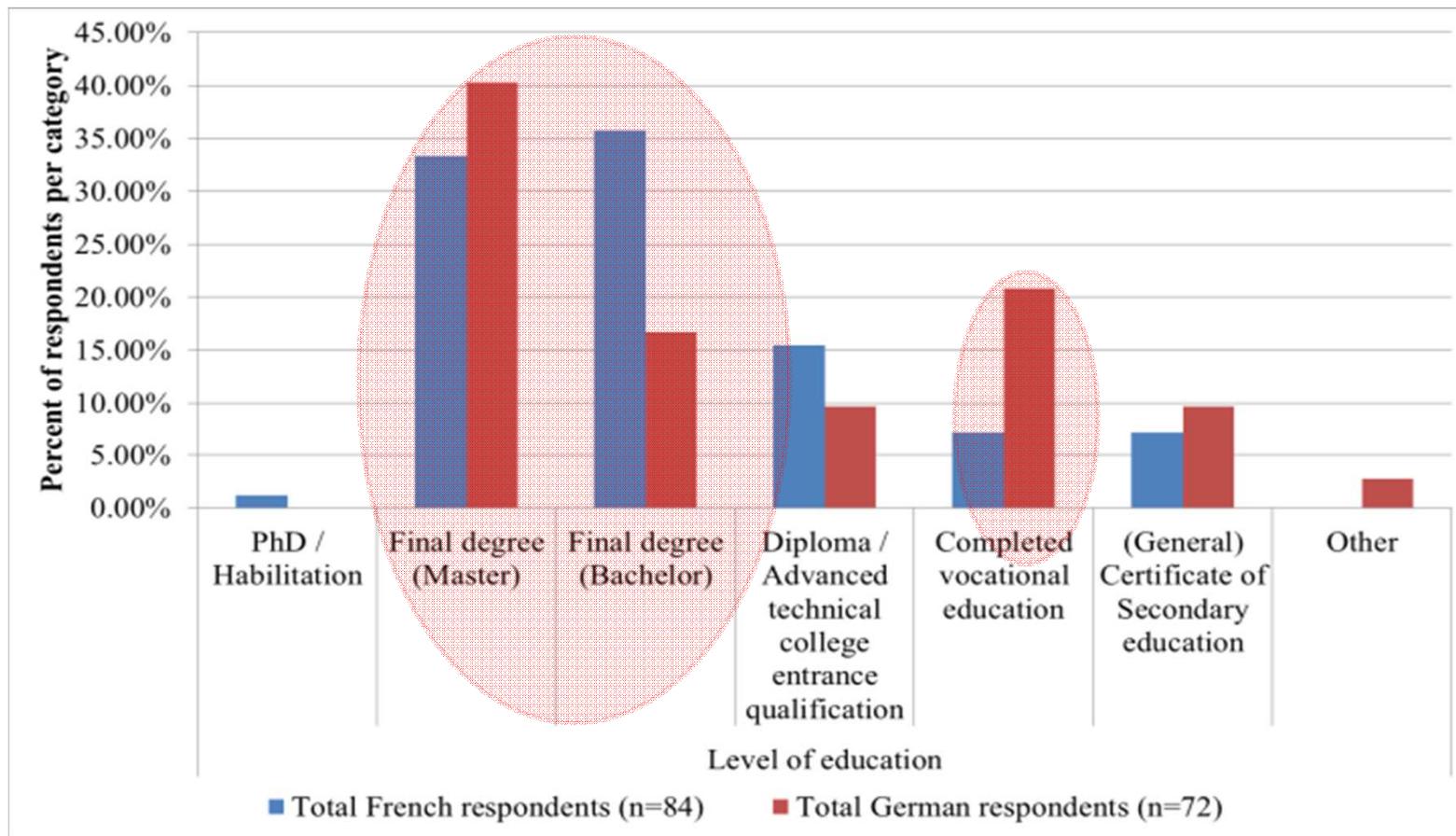


Figure 3: Respondents' level of education (n=156)

- French respondents: Higher share of Bachelor or Master degrees.
- German respondents: Higher share with completed vocational education.

## Residential municipality size

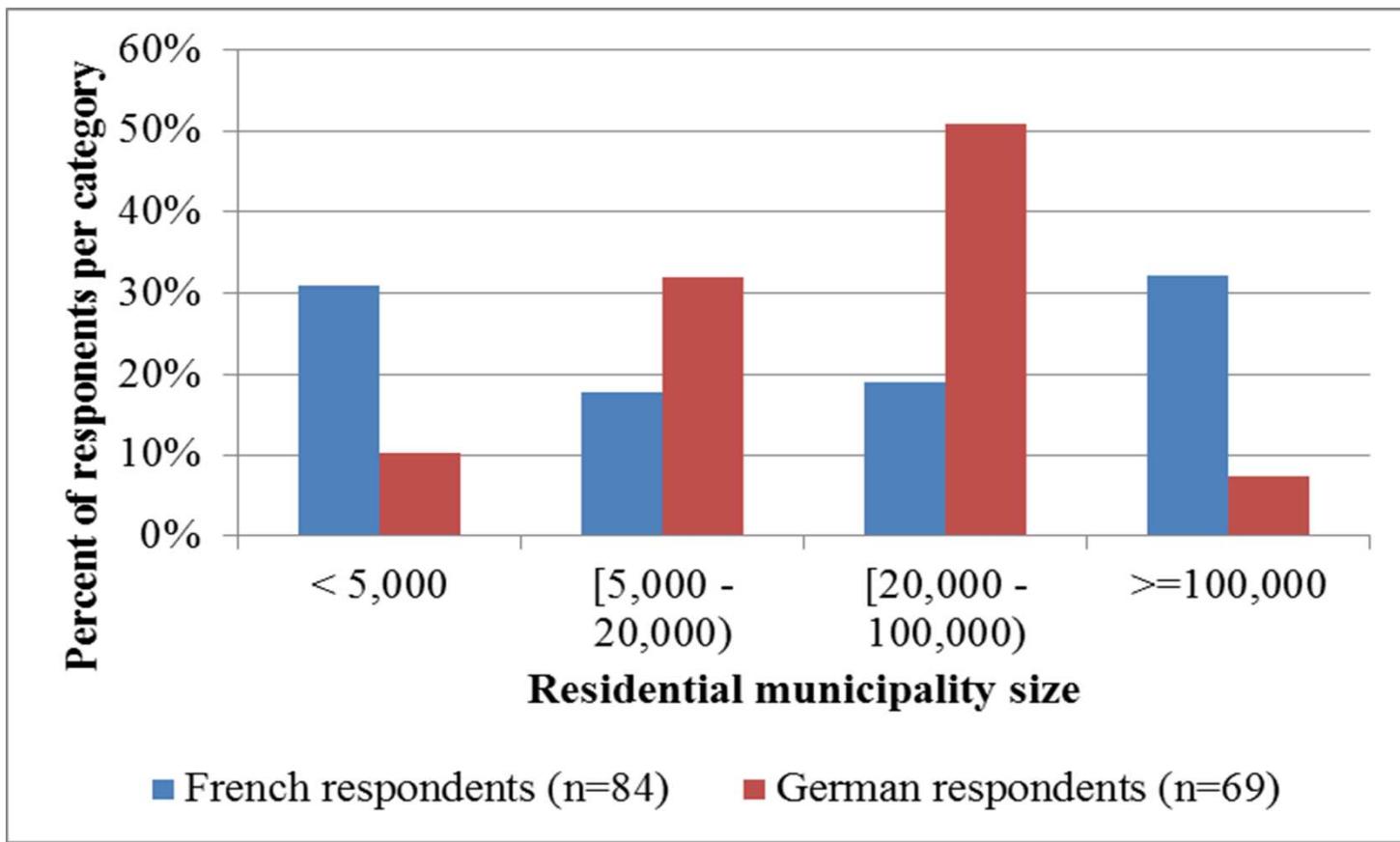


Figure 4: Respondents' residential municipality size by country (n=153)

- French respondents: Likely to live in big and small municipalities.
- German respondents: Likely to live in municipalities with 5,000 - 100,000 citizens.

## Hypotheses

- Differences between respondents answers according to **country of origin** and **size of the home municipality** are observable, particularly concerning...
  - a) ... respondents' beliefs, attitudes and norms.
  - b) ... levels of satisfaction with EVs' different characteristics.

## Methods

- In order to determine respondents' beliefs, attitudes and norms, 19 items have been answered.
- Principal component analysis determined the following dimensions (Cronbach's Alpha / Explained variance of factor)
  - i. Affinity towards innovations (0.888 / 18.16%)
  - ii. Attitude towards EV (0.832 / 15.29%)
  - iii. Perceived public image of EV (0.793 / 14.79%)
  - iv. Worries concerning climate change impacts (0.801 / 11.70%)
  - i. Price sensitivity (0.506 / 7.60%)

Cronbach's alpha	Internal consistency
$\alpha \geq 0.9$	Excellent
$0.7 \leq \alpha < 0.9$	Good
$0.6 \leq \alpha < 0.7$	Acceptable
$0.5 \leq \alpha < 0.6$	Poor
$\alpha < 0.5$	Unacceptable

- Differences in the samples have been determined with
  - i. Nonparametric Mann-Whitney Tests
  - ii. Independent-Samples T-Tests

## Attitudes / beliefs / norms (country)

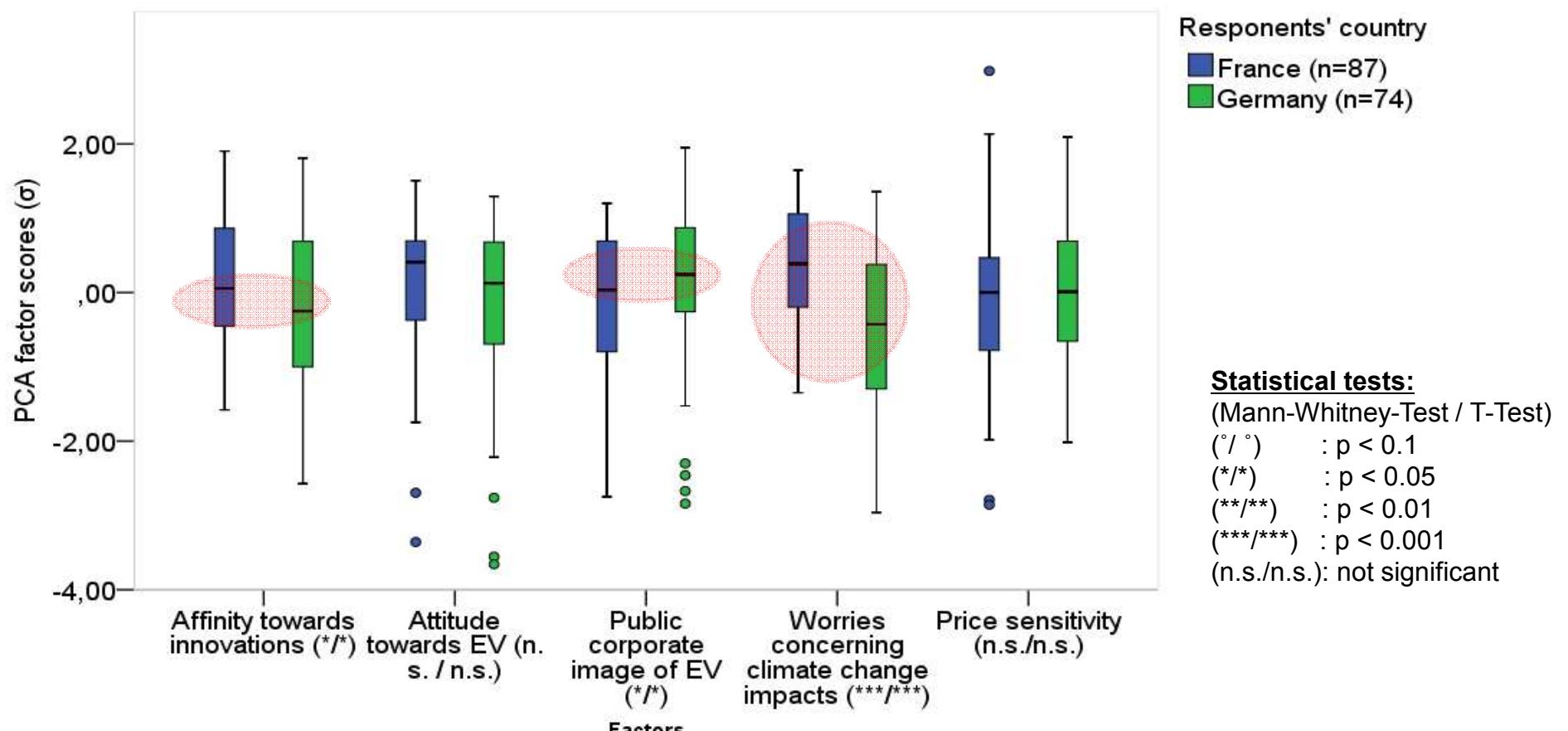


Figure 5: Respondents' attitudes according to their country (n=161)

- French respondents have comparably more worries about climate change impacts and a higher affinity towards innovations.
- German respondents' perceived public corporate image of EV is higher.

## Attitudes / beliefs / norms (municipality size)

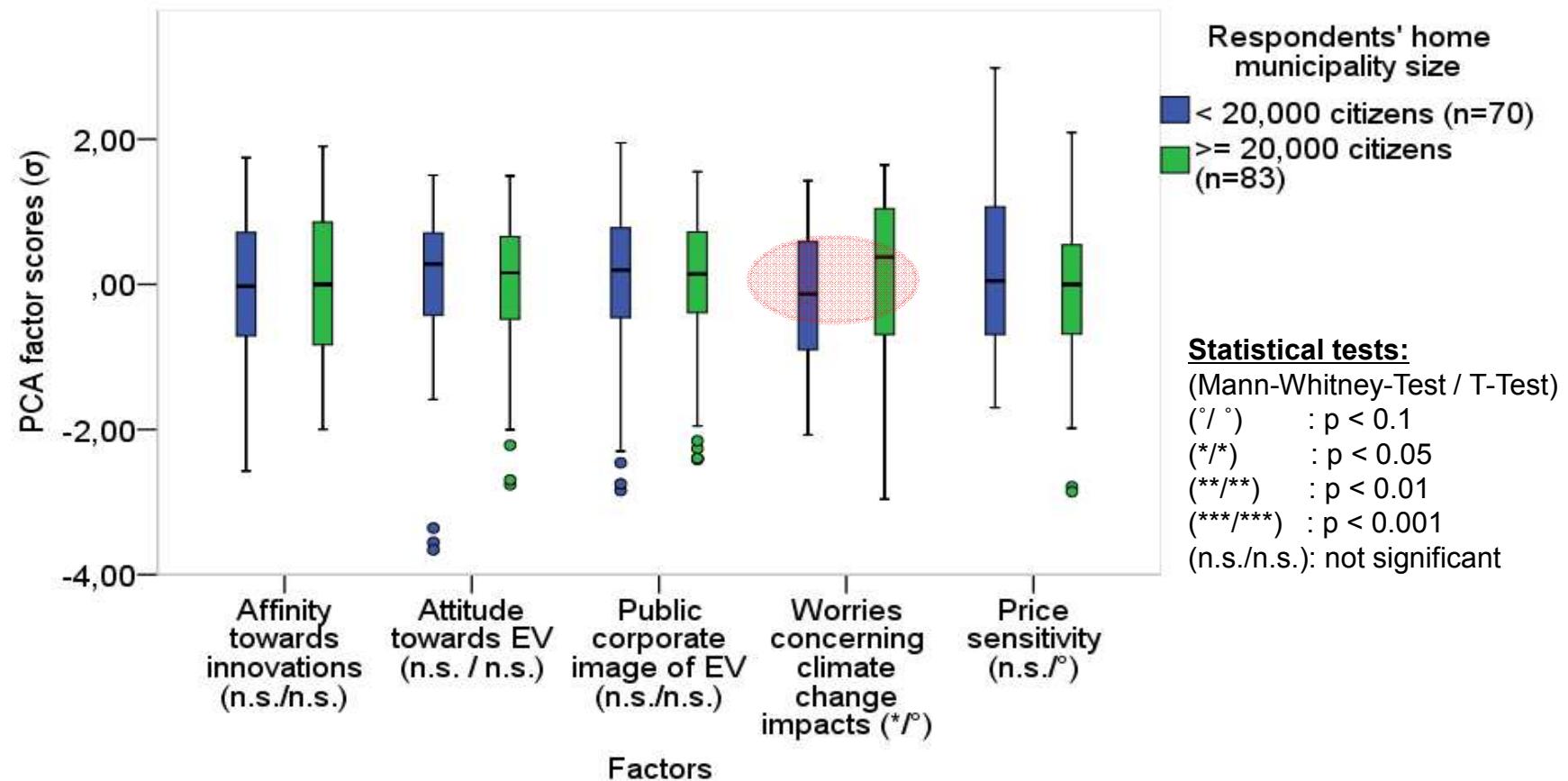


Figure 6: Respondents' attitudes according to the size of their home municipality (n=153)

- Respondents living in municipalities with more than 20,000 citizens have comparably more worries about climate change impacts.

## Attitudes / beliefs / norms (satisfaction)

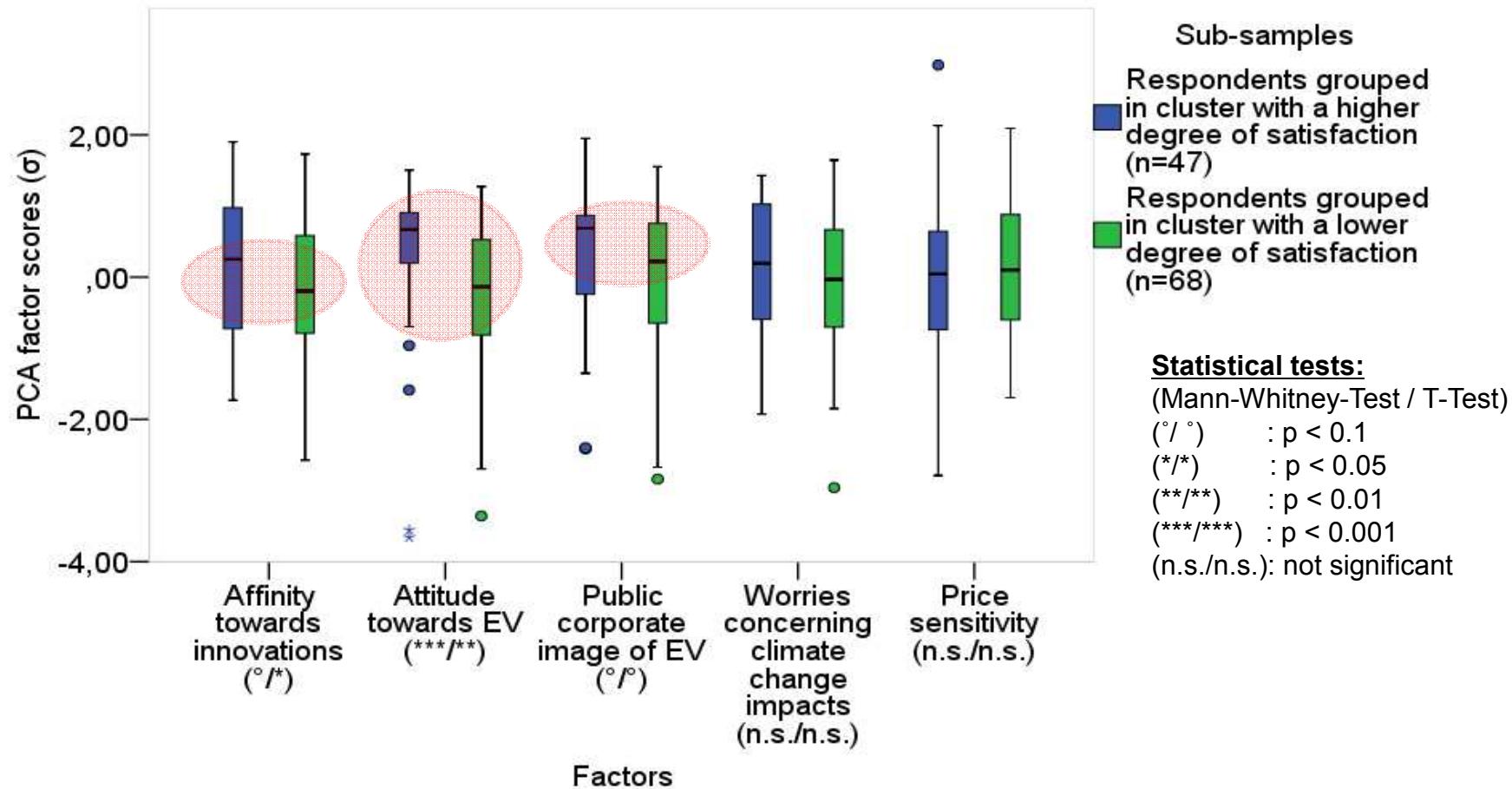


Figure 7: Respondents' attitudes according EV specific satisfaction levels (n=115)

- Respondents grouped in cluster with a higher degree of satisfaction with EVs' characteristics show higher scores concerning attitude towards EV.

# Satisfaction according to country

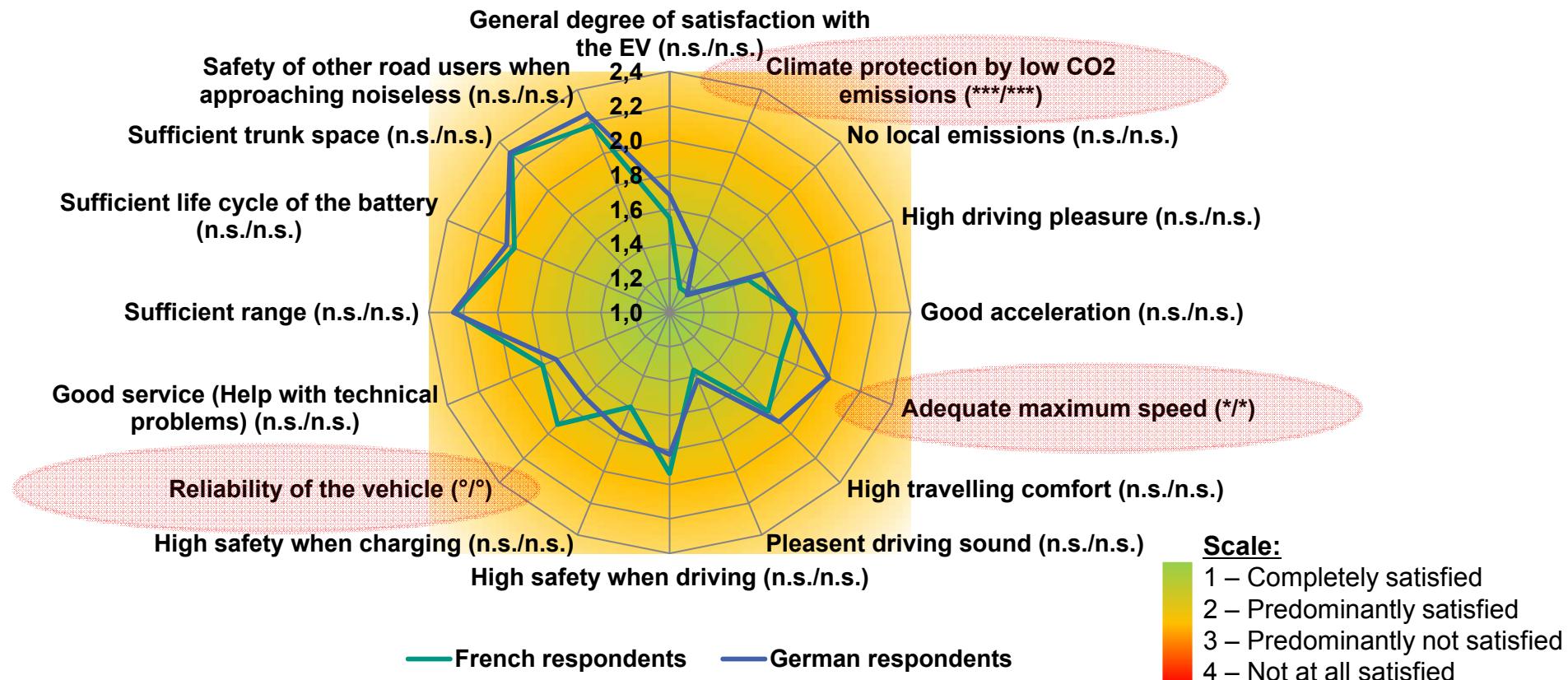


Figure 8: Arithmetic means of respondents' degree of satisfaction with different characteristics of the EV according to their country (n=146)

- High degree of satisfaction with EVs' environmental characteristics.
- Medium degree of satisfaction with EVs' range and trunk space.

# Satisfaction according to municipality size

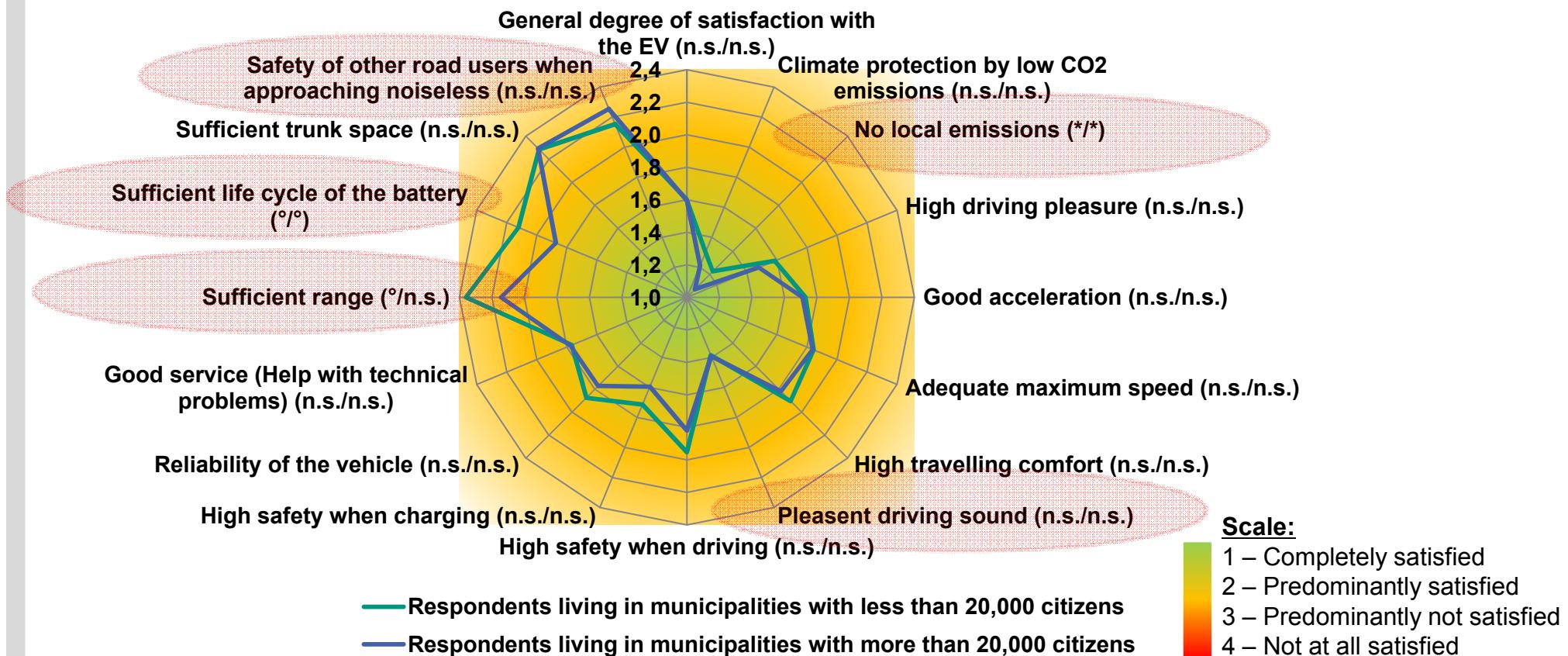


Figure 9: Arithmetic means of respondents' degree of satisfaction with different characteristics of the EV according to the size of their home municipality (n=139)

- Ambiguous evaluations concerning EVs' sound characteristics.
  - Road safety vs. pleasant driving sound.

# Conclusion

- Convincing people to use EV in rather urban areas could be easier.
- But: In cities ...
  - the parking situation is more restrictive.
  - households are less likely to have a second or third car.
  - car dependency and mileage is lower → Unfavorable TCO.
- Recommendations:
  - Further development of E-car-sharing concepts in urban areas.
  - Necessity of a 'system backbone' managing communication between market participants (e.g. users, carsharing providers, charging service providers) in order to integrate different service providers' systems and to offer user friendly interoperable solutions.
- **crome** demonstrates that interoperability of charging infrastructure is possible, even in the cross-border context.

Thank you.



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## Results of principal component analysis

	Rotated Component Matrix <sup>a</sup>					Communi- ties	Measures of sampling adequacy (MSA)		
	Component								
	1 <sup>b</sup>	2 <sup>c</sup>	3 <sup>d</sup>	4 <sup>e</sup>	5 <sup>f</sup>				
It worries me when I think about the environmental conditions under which our children and grandchildren will probably have to live.	0.14	0.11	0.16	<b>0.80</b>	0.11	0.71	0.78		
If we continue with business as usual, we are heading towards an environmental catastrophe.	0.01	0.05	0.04	<b>0.87</b>	0.01	0.75	0.73		
The citizens can make significant contributions to climate protection by environmentally conscious everyday behavior.	0.06	0.17	0.11	<b>0.81</b>	0.05	0.71	0.74		
I am very excited about technologies	<b>0.71</b>	0.28	0.08	0.02	0.11	0.61	0.83		
I constantly do research on new technical developments.	<b>0.81</b>	0.24	0.06	0.11	0.12	0.75	0.86		
I like to try new products and technical innovations, even if they are not yet as widespread.	<b>0.82</b>	0.20	0.14	0.13	0.00	0.74	0.86		
I often look for information about new products and brands.	<b>0.87</b>	0.01	0.17	0.10	0.09	0.80	0.82		
I am often one of the first persons in my circle of friends and acquaintances, who is getting new technologies as soon as they appear on the market.	<b>0.81</b>	-0.02	0.12	-0.05	0.01	0.67	0.78		
When I purchase products I compare them first and then buy the cheapest.	0.08	-0.09	0.07	0.00	<b>0.84</b>	0.73	0.50		
When I buy a product I always try to buy the maximum quality at the lowest possible price.	0.12	0.19	-0.05	0.15	<b>0.72</b>	0.60	0.71		
Using the electric car is easy	0.13	<b>0.75</b>	0.12	0.21	0.03	0.63	0.81		
The electric car is useful in everyday life.	0.09	<b>0.86</b>	0.15	0.09	-0.02	0.78	0.78		
The electric car is environmentally friendly.	0.12	0.28	<b>0.52</b>	0.14	0.23	0.43	0.85		
The electric car excites me.	0.18	<b>0.80</b>	0.24	0.05	0.00	0.73	0.77		
I prefer driving an electric car to driving a conventional car.	0.17	<b>0.74</b>	0.19	0.06	0.12	0.63	0.78		
The use of electric car is good for the company's image.	0.07	0.11	<b>0.79</b>	0.06	0.23	0.71	0.81		
My colleagues / employees think it is good, that we use electric cars.	0.07	0.17	<b>0.68</b>	0.05	-0.18	0.54	0.79		
By using electric cars our company adopts a pioneering role.	0.12	0.14	<b>0.81</b>	0.02	-0.01	0.70	0.84		
Our company is interested in that innovations like the electric car establish themselves on the market.	0.19	0.12	<b>0.73</b>	0.17	-0.10	0.62	0.81		
Extraction Method: Principal Component Analysis. Rotation Method: Varimax with Kaiser Normalization.									
a. Rotation converged in 5 iterations.   b. Factor 1: Affinity towards innovations   c. Factor 2: Attitude towards EV   d. Factor 3: Public image of the EV   e. Factor 4: Worries concerning climate change impacts   f. Factor 5: Price sensitivity									

## Outlook

- User specific cross-analysis between objectively measured trip data originating from data loggers and subjective data originating from surveys.
- Evaluation of respondents' willingness to further adopt EV (future usage as well as private purchase intention) after a longer period of using EV.